

Blackstone's 1Q'17 Supplemental Financial Data

April 20, 2017

Total Segments

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Revenues											
Management and Advisory Fees, Net											
Base Management Fees	\$ 516,397	\$ 516,492	\$ 564,287	\$ 599,407	\$ 586,703	\$ 593,996	\$ 593,509	\$ 623,571	\$ 642,958	\$ 2,266,889	\$ 2,454,034
Transaction, Advisory and Other Fees, Net	121,311	88,726	178,556	73,223	46,599	33,620	29,021	35,618	40,222	387,104	138,481
Management Fee Offsets	(17,945)	(18,434)	(34,176)	(22,939)	(20,101)	(15,396)	(20,850)	(23,297)	(33,599)	(95,650)	(93,142)
Total Management and Advisory Fees, Net	619,763	586,784	708,667	649,691	613,201	612,220	601,680	635,892	649,581	2,558,343	2,499,373
Performance Fees											
Realized Carried Interest	1,207,594	937,483	435,189	625,610	230,909	323,734	504,022	416,250	1,111,322	2,229,191	2,355,328
Realized Incentive Fees	29,670	47,819	34,785	82,472	28,450	29,363	30,295	83,993	47,137	193,526	190,788
Unrealized Carried Interest	373,852	(441,949)	(1,055,977)	(471,222)	47,606	88,268	106,157	239,210	(154,747)	(1,921,542)	278,888
Unrealized Incentive Fees	62,620	26,311	(53,346)	(42,834)	7,100	8,007	32,172	2,450	60,016	(62,769)	102,645
Total Performance Fees	1,673,736	569,664	(639,349)	194,026	314,065	449,372	672,646	741,903	1,063,728	438,406	2,927,649
Investment Income (Loss)											
Realized	107,792	136,497	87,526	86,993	(10,101)	53,670	60,634	95,666	202,894	300,915	412,864
Unrealized	81,849	(125,723)	(223,657)	(98,428)	(16,549)	6,101	27,253	3,616	(98,935)	(464,357)	(61,965)
Total Investment Income (Loss)	189,641	10,774	(136,131)	(11,435)	(26,650)	59,771	87,887	99,282	103,959	(163,442)	350,899
Interest Income and Dividend Revenue	30,451	31,026	35,459	34,665	35,081	35,233	33,081	42,488	45,876	136,231	156,678
Other	(4,872)	3,973	(841)	10,240	(6,248)	8,546	(425)	52,839	(8,287)	7,124	52,673
Total Revenues	2,508,719	1,202,221	(32,195)	877,187	929,449	1,165,142	1,394,869	1,572,404	1,854,857	2,976,662	5,987,272
Expenses											
Compensation	329,838	289,352	329,575	240,454	287,403	286,155	268,595	241,063	289,027	1,146,784	1,084,840
Performance Fee Compensation											
Realized Carried Interest	292,248	238,032	97,799	165,721	58,503	87,581	168,427	141,443	366,191	560,055	763,642
Realized Incentive Fees	12,227	21,837	15,061	36,821	14,123	15,251	15,436	33,286	22,752	87,842	86,725
Unrealized Carried Interest	74,380	(50,559)	(228,697)	(107,820)	30,001	75,202	70,044	137,591	(4,387)	(357,075)	278,450
Unrealized Incentive Fees	24,961	6,131	(14,642)	(18,940)	3,448	2,689	13,508	1,489	23,139	(24,003)	40,825
Total Compensation and Benefits	733,654	504,793	199,096	316,236	393,478	466,878	536,010	554,872	696,722	1,413,603	2,254,482
Other Operating Expenses	143,282	168,401	157,565	155,109	148,526	157,254	150,890	172,672	153,292	629,601	634,108
Total Expenses	876,936	673,194	356,661	471,345	542,004	624,132	686,900	727,544	850,014	2,043,204	2,888,590
Economic Income (Loss)	\$ 1,631,783	\$ 529,027	\$ (388,856)	\$ 405,842	\$ 387,445	\$ 541,010	\$ 707,969	\$ 844,860	\$ 1,004,843	\$ 933,458	\$ 3,098,682
Total Assets Under Management	\$ 310,451,289	\$ 332,723,546	\$ 333,925,521	\$ 336,384,575	\$ 343,705,462	\$ 356,281,669	\$ 361,040,173	\$ 366,553,465	\$ 368,196,917	\$ 343,705,462	\$ 368,196,917
Fee-Earning Assets Under Management	\$ 223,511,700	\$ 239,342,214	\$ 240,939,356	\$ 246,146,372	\$ 244,452,764	\$ 266,006,713	\$ 267,757,727	\$ 277,092,672	\$ 280,215,551	\$ 244,452,764	\$ 280,215,551

Private Equity

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Revenues											
Management and Advisory Fees, Net											
Base Management Fees	\$ 108,383	\$ 121,918	\$ 128,452	\$ 143,887	\$ 130,648	\$ 131,477	\$ 131,708	\$ 160,301	\$ 177,464	\$ 524,905	\$ 600,950
Transaction, Advisory and Other Fees, Net	22,788	(6,999)	11,906	19,124	8,920	11,089	12,892	8,972	17,200	32,951	50,153
Management Fee Offsets	(4,949)	(9,028)	(12,262)	(10,521)	(6,848)	(4,195)	(12,917)	(10,850)	(12,190)	(38,659)	(40,152)
Total Management and Advisory Fees, Net	126,222	105,891	128,096	152,490	132,720	138,371	131,683	158,423	182,474	519,197	610,951
Performance Fees											
Realized Carried Interest	382,978	546,575	214,532	330,902	30,282	57,056	26,398	131,532	582,681	1,122,291	797,667
Unrealized Carried Interest	566,822	(305,573)	(809,363)	(169,841)	73,875	85,047	144,597	121,262	(184,833)	(1,210,902)	166,073
Total Performance Fees	949,800	241,002	(594,831)	161,061	104,157	142,103	170,995	252,794	397,848	(88,611)	963,740
Investment Income (Loss)											
Realized	44,816	50,258	46,917	47,658	(15,357)	22,926	15,469	50,339	80,889	129,476	169,623
Unrealized	31,487	(22,301)	(110,689)	(14,835)	15,440	(2,766)	8,884	(26,401)	(40,824)	(132,385)	(61,107)
Total Investment Income (Loss)	76,303	27,957	(63,772)	32,823	83	20,160	24,353	23,938	40,065	(2,909)	108,516
Interest Income and Dividend Revenue	7,618	7,669	8,119	9,812	9,849	9,516	9,160	11,746	10,922	35,449	41,344
Other	(1,825)	2,515	471	4,693	(1,587)	3,395	411	18,239	(1,800)	6,092	20,245
Total Revenues	1,158,118	385,034	(521,917)	360,879	245,222	313,545	336,602	465,140	629,509	469,218	1,744,796
Expenses											
Compensation											
Realized Carried Interest	39,482	106,502	16,303	94,635	15,427	30,946	13,741	50,768	181,633	232,867	277,088
Unrealized Carried Interest	178,120	(25,574)	(141,448)	(21,270)	9,296	19,450	69,300	65,891	(39,356)	(178,996)	115,285
Total Compensation and Benefits	288,674	149,034	(54,726)	144,016	104,997	133,536	156,930	189,813	226,019	343,321	706,298
Other Operating Expenses	38,875	62,571	43,812	53,900	48,063	48,371	47,534	52,465	42,822	208,346	191,192
Total Expenses	327,549	211,605	(10,914)	197,916	153,060	181,907	204,464	242,278	268,841	551,667	897,490
Economic Income (Loss)	\$ 830,569	\$ 173,429	\$ (511,003)	\$ 162,963	\$ 92,162	\$ 131,638	\$ 132,138	\$ 222,862	\$ 360,668	\$ (82,449)	\$ 847,306
Total Assets Under Management	\$ 76,327,189	\$ 92,026,337	\$ 91,490,669	\$ 94,280,074	\$ 95,466,227	\$ 99,685,655	\$ 99,722,322	\$ 100,192,950	\$ 99,711,406	\$ 95,466,227	\$ 99,711,406
Fee-Earning Assets Under Management	\$ 49,342,211	\$ 49,537,189	\$ 50,560,404	\$ 51,451,196	\$ 50,228,312	\$ 69,467,174	\$ 69,347,910	\$ 69,113,409	\$ 68,231,620	\$ 50,228,312	\$ 68,231,620

Real Estate

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Revenues											
Management Fees, Net											
Base Management Fees	\$ 152,348	\$ 140,743	\$ 175,710	\$ 199,774	\$ 199,907	\$ 201,004	\$ 197,629	\$ 196,621	\$ 197,879	\$ 716,134	\$ 793,133
Transaction and Other Fees, Net	15,216	21,510	21,390	52,461	35,794	21,112	14,190	24,228	21,279	131,155	80,809
Management Fee Offsets	(4,866)	(5,428)	(10,147)	(6,399)	(3,595)	(1,219)	(842)	(1,666)	(3,550)	(25,569)	(7,277)
Total Management Fees, Net	162,698	156,825	186,953	245,836	232,106	220,897	210,977	219,183	215,608	821,720	866,665
Performance Fees											
Realized Carried Interest	811,249	363,983	169,051	290,450	200,627	266,382	461,980	274,495	519,841	1,024,111	1,522,698
Realized Incentive Fees	723	1,220	3,879	11,331	4,069	6,099	3,857	15,600	2,914	20,499	28,470
Unrealized Carried Interest	(181,019)	(188,608)	(128,854)	(182,061)	(11,522)	(84,875)	(113,449)	58,849	(22,268)	(511,045)	(161,743)
Unrealized Incentive Fees	6,069	3,935	2,784	8,014	9,765	5,942	14,445	9,375	18,713	24,498	48,475
Total Performance Fees	637,022	180,530	46,860	127,734	202,939	193,548	366,833	358,319	519,200	558,063	1,437,900
Investment Income (Loss)											
Realized	71,344	85,432	39,821	38,985	12,975	19,929	46,704	43,104	119,579	177,213	229,316
Unrealized	37,510	(107,691)	(95,382)	(66,326)	(2,137)	(8,902)	(6,725)	16,645	(83,853)	(271,536)	(82,835)
Total Investment Income (Loss)	108,854	(22,259)	(55,561)	(27,341)	10,838	11,027	39,979	59,749	35,726	(94,323)	146,481
Interest Income and Dividend Revenue	9,997	10,259	11,057	12,677	13,188	13,084	12,460	15,508	18,167	47,181	59,219
Other	(3,977)	1,077	(938)	2,416	(1,909)	2,231	(548)	16,749	(3,150)	646	15,282
Total Revenues	914,594	326,432	188,371	361,322	457,162	440,787	629,701	669,508	785,551	1,333,287	2,525,547
Expenses											
Compensation	84,834	79,484	99,255	94,808	100,578	102,888	99,886	82,000	102,702	374,125	387,476
Performance Fee Compensation											
Realized Carried Interest	246,496	116,168	52,546	68,827	43,076	56,441	147,419	85,686	179,925	280,617	469,471
Realized Incentive Fees	356	671	1,838	5,813	2,133	3,300	1,764	4,888	1,364	10,455	11,316
Unrealized Carried Interest	(98,084)	(50,559)	(23,018)	(24,686)	27,703	14,257	(38,972)	41,787	11,798	(70,560)	28,870
Unrealized Incentive Fees	2,575	230	5,215	797	4,158	2,542	6,229	3,943	8,509	10,400	21,223
Total Compensation and Benefits	236,177	145,994	135,836	145,559	177,648	179,428	216,326	218,304	304,298	605,037	918,356
Other Operating Expenses	40,143	43,346	42,050	53,636	48,097	52,201	47,908	55,756	51,969	187,129	207,834
Total Expenses	276,320	189,340	177,886	199,195	225,745	231,629	264,234	274,060	356,267	792,166	1,126,190
Economic Income	\$ 638,274	\$ 137,092	\$ 10,485	\$ 162,127	\$ 231,417	\$ 209,158	\$ 365,467	\$ 395,448	\$ 429,284	\$ 541,121	\$ 1,399,357
Total Assets Under Management	\$ 92,785,658	\$ 91,578,634	\$ 93,187,556	\$ 93,917,824	\$ 101,107,528	\$ 103,197,060	\$ 101,876,562	\$ 101,963,652	\$ 102,070,930	\$ 101,107,528	\$ 102,070,930
Fee-Earning Assets Under Management	\$ 50,783,247	\$ 62,683,857	\$ 64,858,622	\$ 67,345,357	\$ 67,298,439	\$ 66,744,550	\$ 65,785,083	\$ 72,030,054	\$ 71,904,741	\$ 67,298,439	\$ 71,904,741

Hedge Fund Solutions

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Revenues											
Management Fees, Net											
Base Management Fees	\$ 130,637	\$ 130,216	\$ 133,592	\$ 129,941	\$ 130,158	\$ 130,123	\$ 130,305	\$ 131,150	\$ 128,468	\$ 523,907	\$ 520,046
Transaction and Other Fees, Net	25	-	219	73	543	(5)	116	407	259	835	777
Management Fee Offsets	(280)	(608)	(507)	1,566	-	-	-	-	-	451	-
Total Management Fees, Net	130,382	129,608	133,304	131,580	130,701	130,118	130,421	131,557	128,727	525,193	520,823
Performance Fees											
Realized Incentive Fees	10,516	16,915	2,783	37,983	2,684	(251)	4,572	35,172	14,684	60,365	54,177
Unrealized Carried Interest	-	8,014	(5,394)	(599)	32	801	(84)	(245)	3,797	2,053	4,269
Unrealized Incentive Fees	47,427	15,855	(29,711)	(41,655)	(2,935)	1,036	12,038	(9,354)	40,311	(58,446)	44,031
Total Performance Fees	57,943	40,784	(32,322)	(4,271)	(219)	1,586	16,526	25,573	58,792	3,972	102,477
Investment Income (Loss)											
Realized	(10,375)	(1,757)	(468)	(141)	(4,745)	(515)	(1,211)	(753)	(632)	(7,111)	(3,111)
Unrealized	4,483	2,032	(6,411)	(1,539)	(12,291)	9,357	12,219	6,177	18,293	(18,209)	46,046
Total Investment Income (Loss)	(5,892)	275	(6,879)	(1,680)	(17,036)	8,842	11,008	5,424	17,661	(25,320)	42,935
Interest Income and Dividend Revenue	3,949	3,970	4,136	5,219	5,296	5,205	4,692	7,890	7,554	18,621	25,341
Other	(1,607)	459	(66)	1,414	(1,388)	1,125	(260)	8,680	(1,610)	419	7,935
Total Revenues	184,775	175,096	98,173	132,262	117,354	146,876	162,387	179,124	211,124	522,885	699,511
Expenses											
Compensation	56,104	45,841	44,408	33,131	54,169	44,436	47,206	39,509	47,604	177,549	178,755
Performance Fee Compensation											
Realized Incentive Fees	3,470	8,711	(436)	15,410	1,863	1,325	2,902	13,307	7,317	25,548	24,851
Unrealized Carried Interest	-	4,077	(3,041)	(213)	-	238	35	(92)	1,209	823	1,390
Unrealized Incentive Fees	15,651	3,764	(7,011)	(15,316)	(1,195)	480	4,557	(3,550)	14,004	(19,758)	15,491
Total Compensation and Benefits	75,225	62,393	33,920	33,012	54,837	46,479	54,700	49,174	70,134	184,162	220,487
Other Operating Expenses	21,206	20,499	24,147	24,220	26,146	27,218	27,432	27,840	25,800	95,012	108,290
Total Expenses	96,431	82,892	58,067	57,232	80,983	73,697	82,132	77,014	95,934	279,174	328,777
Economic Income	\$ 88,344	\$ 92,204	\$ 40,106	\$ 75,030	\$ 36,371	\$ 73,179	\$ 80,255	\$ 102,110	\$ 115,190	\$ 243,711	\$ 370,734
Total Assets Under Management	\$ 66,378,908	\$ 67,829,866	\$ 68,405,948	\$ 69,105,425	\$ 68,475,416	\$ 68,649,878	\$ 70,113,508	\$ 71,119,718	\$ 73,303,381	\$ 68,475,416	\$ 73,303,381
Fee-Earning Assets Under Management	\$ 64,114,498	\$ 65,512,170	\$ 65,182,338	\$ 65,665,439	\$ 64,831,253	\$ 64,973,999	\$ 66,434,971	\$ 66,987,553	\$ 68,812,528	\$ 64,831,253	\$ 68,812,528

Credit

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Revenues											
Management Fees, Net											
Base Management Fees	\$ 125,029	\$ 123,615	\$ 126,533	\$ 125,805	\$ 125,990	\$ 131,392	\$ 133,867	\$ 135,499	\$ 139,147	\$ 501,943	\$ 539,905
Transaction and Other Fees, Net	1,457	2,060	1,289	1,565	1,342	1,424	1,823	2,011	1,484	6,256	6,742
Management Fee Offsets	(7,850)	(3,370)	(11,260)	(7,585)	(9,658)	(9,982)	(7,091)	(10,781)	(17,859)	(31,873)	(45,713)
Total Management Fees, Net	118,636	122,305	116,562	119,785	117,674	122,834	128,599	126,729	122,772	476,326	500,934
Performance Fees											
Realized Carried Interest	13,367	26,925	51,606	4,258	-	296	15,644	10,223	8,800	82,789	34,963
Realized Incentive Fees	18,431	29,684	28,123	33,158	21,697	23,515	21,866	33,221	29,539	112,662	108,141
Unrealized Carried Interest	(11,951)	44,218	(112,366)	(118,721)	(14,779)	87,295	75,093	59,344	48,557	(201,648)	270,289
Unrealized Incentive Fees	9,124	6,521	(26,419)	(9,193)	270	1,029	5,689	2,429	992	(28,821)	10,139
Total Performance Fees	28,971	107,348	(59,056)	(90,498)	7,188	112,135	118,292	105,217	87,888	(35,018)	423,532
Investment Income (Loss)											
Realized	2,237	2,723	1,735	491	(2,974)	11,330	(328)	2,976	3,058	1,975	17,036
Unrealized	6,887	2,760	(10,177)	(15,728)	(17,561)	8,412	12,875	7,195	7,449	(40,706)	35,931
Total Investment Income (Loss)	9,124	5,483	(8,442)	(15,237)	(20,535)	19,742	12,547	10,171	10,507	(38,731)	52,967
Interest Income and Dividend Revenue	5,651	5,938	6,053	6,957	6,748	7,428	6,769	7,344	9,233	25,696	30,774
Other	3,493	34	(73)	1,717	(1,364)	1,795	(28)	9,171	(1,727)	314	9,211
Total Revenues	165,875	241,108	55,044	22,724	109,711	263,934	266,179	258,632	228,673	428,587	1,017,418
Expenses											
Compensation	49,877	47,124	51,324	41,864	52,382	55,691	47,614	46,400	54,979	192,694	204,684
Performance Fee Compensation											
Realized Carried Interest	6,270	15,362	28,950	2,259	-	194	7,267	4,989	4,633	46,571	17,083
Realized Incentive Fees	8,401	12,455	13,659	15,598	10,127	10,626	10,770	15,091	14,071	51,839	50,558
Unrealized Carried Interest	(5,656)	21,497	(61,190)	(61,651)	(6,998)	41,257	39,681	30,005	21,962	(108,342)	132,905
Unrealized Incentive Fees	6,735	2,137	(12,846)	(4,421)	485	(333)	2,722	1,096	626	(14,645)	4,111
Total Compensation and Benefits	65,627	98,575	19,897	(6,351)	55,996	107,435	108,054	97,581	96,271	168,117	409,341
Other Operating Expenses	21,836	23,539	24,898	23,353	26,220	29,464	28,016	36,611	32,701	98,010	126,792
Total Expenses	87,463	122,114	44,795	17,002	82,216	136,899	136,070	134,192	128,972	266,127	536,133
Economic Income	\$ 78,412	\$ 118,994	\$ 10,249	\$ 5,722	\$ 27,495	\$ 127,035	\$ 130,109	\$ 124,440	\$ 99,701	\$ 162,460	\$ 481,285
Total Assets Under Management	\$ 74,959,534	\$ 81,288,709	\$ 80,841,348	\$ 79,081,252	\$ 78,656,291	\$ 84,749,076	\$ 89,327,781	\$ 93,277,145	\$ 93,111,200	\$ 78,656,291	\$ 93,111,200
Fee-Earning Assets Under Management	\$ 59,271,744	\$ 61,608,998	\$ 60,337,992	\$ 61,684,380	\$ 62,094,760	\$ 64,820,990	\$ 66,189,763	\$ 68,961,656	\$ 71,266,662	\$ 62,094,760	\$ 71,266,662

Financial Advisory

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Revenues											
Transaction and Advisory Fees, Net	\$ 81,825	\$ 72,155	\$ 143,752	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 215,907	\$ -
Total Transaction and Advisory Fees	81,825	72,155	143,752	-	-	-	-	-	-	215,907	-
Investment Income (Loss)											
Realized	(230)	(159)	(479)	-	-	-	-	-	-	(638)	-
Unrealized	1,482	(523)	(998)	-	-	-	-	-	-	(1,521)	-
Total Investment Income (Loss)	1,252	(682)	(1,477)	-	-	-	-	-	-	(2,159)	-
Interest Income and Dividend Revenue	3,236	3,190	6,094	-	-	-	-	-	-	9,284	-
Other	(956)	(112)	(235)	-	-	-	-	-	-	(347)	-
Total Revenues	85,357	74,551	148,134	-	-	-	-	-	-	222,685	-
Expenses											
Compensation	67,951	48,797	64,169	-	-	-	-	-	-	112,966	-
Total Compensation and Benefits	67,951	48,797	64,169	-	-	-	-	-	-	112,966	-
Other Operating Expenses	21,222	18,446	22,658	-	-	-	-	-	-	41,104	-
Total Expenses	89,173	67,243	86,827	-	-	-	-	-	-	154,070	-
Economic Income (Loss)	\$ (3,816)	\$ 7,308	\$ 61,307	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 68,615	\$ -

Note: On October 1, 2015 Blackstone spun-off its Financial Advisory business, which did not include Blackstone's capital markets services business. The results of Blackstone's capital markets services business have been reclassified from the Financial Advisory segment to the Private Equity segment. All prior periods have been recast to reflect this reclassification.

Total Segments

(Dollars in Thousands)	2012	2013	2014	2015	2016
Revenues					
Management and Advisory Fees, Net					
Base Management Fees	\$ 1,591,403	\$ 1,740,807	\$ 1,987,529	\$ 2,196,583	\$ 2,397,779
Transaction, Advisory and Other Fees, Net	584,536	617,491	667,282	461,816	144,858
Management Fee Offsets	(40,953)	(72,220)	(86,771)	(93,494)	(79,644)
Total Management and Advisory Fees, Net	2,134,986	2,286,078	2,568,040	2,564,905	2,462,993
Performance Fees					
Realized Carried Interest	327,422	943,958	2,450,596	3,205,876	1,474,915
Realized Incentive Fees	301,464	474,333	261,745	194,746	172,101
Unrealized Carried Interest	994,190	2,158,010	1,708,961	(1,595,296)	481,241
Unrealized Incentive Fees	(29,311)	(19,928)	(29,425)	(7,249)	49,729
Total Performance Fees	1,593,765	3,556,373	4,391,877	1,798,077	2,177,986
Investment Income (Loss)					
Realized	95,398	170,471	543,425	418,808	199,869
Unrealized	190,846	517,334	(71,797)	(365,959)	20,421
Total Investment Income	286,244	687,805	471,628	52,849	220,290
Interest Income and Dividend Revenue	46,630	70,936	96,344	131,601	145,883
Other	5,149	10,308	9,405	8,500	54,712
Total Revenues	4,066,774	6,611,500	7,537,294	4,555,932	5,061,864
Expenses					
Compensation					
Compensation	1,030,776	1,115,640	1,153,511	1,189,219	1,083,216
Performance Fee Compensation					
Realized Carried Interest	96,433	257,201	815,643	793,800	455,954
Realized Incentive Fees	140,042	200,915	110,099	85,946	78,096
Unrealized Carried Interest	321,599	966,717	379,037	(312,696)	312,838
Unrealized Incentive Fees	(44,528)	(11,651)	(19,276)	(2,490)	21,134
Total Compensation and Benefits	1,544,322	2,528,822	2,439,014	1,753,779	1,951,238
Other Operating Expenses	481,445	486,639	553,782	624,357	629,342
Total Expenses	2,025,767	3,015,461	2,992,796	2,378,136	2,580,580
Economic Income	\$ 2,041,007	\$ 3,596,039	\$ 4,544,498	\$ 2,177,796	\$ 2,481,284
Total Assets Under Management	\$ 210,219,960	\$ 265,757,630	\$ 290,381,069	\$ 336,384,575	\$ 366,553,465
Fee-Earning Assets Under Management	\$ 167,880,440	\$ 197,981,739	\$ 216,691,799	\$ 246,146,372	\$ 277,092,672

Private Equity

(Dollars in Thousands)	2012	2013	2014	2015	2016
Revenues					
Management and Advisory Fees, Net					
Base Management Fees	\$ 348,594	\$ 368,146	\$ 415,841	\$ 502,640	\$ 554,134
Transaction, Advisory and Other Fees, Net	100,080	121,991	157,621	46,819	41,873
Management Fee Offsets	(5,926)	(5,683)	(19,146)	(36,760)	(34,810)
Total Management and Advisory Fees, Net	442,748	484,454	554,316	512,699	561,197
Performance Fees					
Realized Carried Interest	109,797	329,993	754,402	1,474,987	245,268
Unrealized Carried Interest	148,381	398,232	1,222,828	(717,955)	424,781
Total Performance Fees	258,178	728,225	1,977,230	757,032	670,049
Investment Income (Loss)					
Realized	25,823	88,026	202,719	189,649	73,377
Unrealized	85,337	161,749	(23,914)	(116,338)	(4,843)
Total Investment Income	111,160	249,775	178,805	73,311	68,534
Interest Income and Dividend Revenue	13,556	15,625	21,993	33,218	40,271
Other	2,417	4,259	6,569	5,854	20,458
Total Revenues	828,059	1,482,338	2,738,913	1,382,114	1,360,509
Expenses					
Compensation					
Compensation	222,709	240,150	280,499	280,248	310,457
Performance Fee Compensation					
Realized Carried Interest	3,679	38,953	266,393	256,922	110,882
Unrealized Carried Interest	58,555	342,733	210,446	(10,172)	163,937
Total Compensation and Benefits	284,943	621,836	757,338	526,998	585,276
Other Operating Expenses	130,845	124,499	143,562	199,158	196,433
Total Expenses	415,788	746,335	900,900	726,156	781,709
Economic Income	\$ 412,271	\$ 736,003	\$ 1,838,013	\$ 655,958	\$ 578,800
Total Assets Under Management	\$ 51,002,973	\$ 65,675,031	\$ 73,073,252	\$ 94,280,074	\$ 100,192,950
Fee-Earning Assets Under Management	\$ 37,050,167	\$ 42,600,515	\$ 43,890,167	\$ 51,451,196	\$ 69,113,409

Real Estate

(Dollars in Thousands)	2012	2013	2014	2015	2016
Revenues					
Management Fees, Net					
Base Management Fees	\$ 551,322	\$ 565,182	\$ 628,502	\$ 668,575	\$ 795,161
Transaction and Other Fees, Net	85,681	79,675	91,610	110,577	95,324
Management Fee Offsets	(28,609)	(22,821)	(34,443)	(26,840)	(7,322)
Total Management Fees, Net	608,394	622,036	685,669	752,312	883,163
Performance Fees					
Realized Carried Interest	165,114	486,773	1,487,762	1,634,733	1,203,484
Realized Incentive Fees	25,656	45,862	11,499	17,153	29,625
Unrealized Carried Interest	683,764	1,651,700	524,046	(680,542)	(150,997)
Unrealized Incentive Fees	(119)	(28,753)	(5,521)	20,802	39,527
Total Performance Fees	874,415	2,155,582	2,017,786	992,146	1,121,639
Investment Income (Loss)					
Realized	45,302	52,359	309,095	235,582	122,712
Unrealized	90,875	350,201	(58,930)	(231,889)	(1,119)
Total Investment Income	136,177	402,560	250,165	3,693	121,593
Interest Income and Dividend Revenue	14,448	21,563	30,197	43,990	54,240
Other	894	3,384	2,863	(1,422)	16,523
Total Revenues	1,634,328	3,205,125	2,986,680	1,790,719	2,197,158
Expenses					
Compensation					
Realized Carried Interest	62,418	148,837	432,996	484,037	332,622
Realized Incentive Fees	13,060	23,878	5,980	8,678	12,085
Unrealized Carried Interest	165,482	566,837	197,174	(196,347)	44,775
Unrealized Incentive Fees	(583)	(15,015)	(2,751)	8,817	16,872
Total Compensation and Benefits	511,499	1,018,759	959,716	663,566	791,706
Other Operating Expenses	123,714	116,391	146,083	179,175	203,962
Total Expenses	635,213	1,135,150	1,105,799	842,741	995,668
Economic Income	\$ 999,115	\$ 2,069,975	\$ 1,880,881	\$ 947,978	\$ 1,201,490
Total Assets Under Management	\$ 56,695,645	\$ 79,410,788	\$ 80,863,187	\$ 93,917,824	\$ 101,963,652
Fee-Earning Assets Under Management	\$ 41,931,339	\$ 50,792,803	\$ 52,563,068	\$ 67,345,357	\$ 72,030,054

Hedge Fund Solutions

(Dollars in Thousands)	2012	2013	2014	2015	2016
Revenues					
Management Fees, Net					
Base Management Fees	\$ 346,210	\$ 409,321	\$ 482,981	\$ 524,386	\$ 521,736
Transaction and Other Fees, Net	188	623	569	317	1,061
Management Fee Offsets	(1,414)	(3,387)	(5,014)	171	-
Total Management Fees, Net	344,984	406,557	478,536	524,874	522,797
Performance Fees					
Realized Incentive Fees	83,433	207,735	140,529	68,197	42,177
Unrealized Carried Interest	-	-	-	2,021	504
Unrealized Incentive Fees	9,042	7,718	(879)	(8,084)	785
Total Performance Fees	92,475	215,453	139,650	62,134	43,466
Investment Income (Loss)					
Realized	7,270	27,613	21,550	(12,741)	(7,224)
Unrealized	8,517	(9,306)	5,132	(1,435)	15,462
Total Investment Income (Loss)	15,787	18,307	26,682	(14,176)	8,238
Interest Income and Dividend Revenue	2,139	7,605	11,114	17,274	23,083
Other	3,816	688	1,855	200	8,157
Total Revenues	459,201	648,610	657,837	590,306	605,741
Expenses					
Compensation	119,731	136,470	131,658	179,484	185,320
Performance Fee Compensation					
Realized Incentive Fees	23,080	65,793	42,451	27,155	19,397
Unrealized Carried Interest	-	-	-	823	181
Unrealized Incentive Fees	1,317	2,856	(273)	(2,912)	292
Total Compensation and Benefits	144,128	205,119	173,836	204,550	205,190
Other Operating Expenses	57,809	66,966	86,129	90,072	108,636
Total Expenses	201,937	272,085	259,965	294,622	313,826
Economic Income	\$ 257,264	\$ 376,525	\$ 397,872	\$ 295,684	\$ 291,915
Total Assets Under Management	\$ 46,092,505	\$ 55,657,463	\$ 63,585,670	\$ 69,105,425	\$ 71,119,718
Fee-Earning Assets Under Management	\$ 43,478,791	\$ 52,865,837	\$ 61,417,558	\$ 65,665,439	\$ 66,987,553

Credit

(Dollars in Thousands)	2012	2013	2014	2015	2016
Revenues					
Management Fees, Net					
Base Management Fees	\$ 345,277	\$ 398,158	\$ 460,205	\$ 500,982	\$ 526,748
Transaction and Other Fees, Net	40,875	28,586	18,161	6,371	6,600
Management Fee Offsets	(5,004)	(40,329)	(28,168)	(30,065)	(37,512)
Total Management Fees, Net	381,148	386,415	450,198	477,288	495,836
Performance Fees					
Realized Carried Interest	52,511	127,192	208,432	96,156	26,163
Realized Incentive Fees	192,375	220,736	109,717	109,396	100,299
Unrealized Carried Interest	162,045	108,078	(37,913)	(198,820)	206,953
Unrealized Incentive Fees	(38,234)	1,107	(23,025)	(19,967)	9,417
Total Performance Fees	368,697	457,113	257,211	(13,235)	342,832
Investment Income (Loss)					
Realized	15,611	4,098	9,354	7,186	11,004
Unrealized	4,769	13,951	5,055	(16,258)	10,921
Total Investment Income (Loss)	20,380	18,049	14,409	(9,072)	21,925
Interest Income and Dividend Revenue	9,330	18,146	23,040	24,599	28,289
Other	(1,174)	527	(2,310)	5,171	9,574
Total Revenues	778,381	880,250	742,548	484,751	898,456
Expenses					
Compensation					
Compensation	182,077	186,514	188,200	190,189	202,087
Performance Fee Compensation					
Realized Carried Interest	30,336	69,411	116,254	52,841	12,450
Realized Incentive Fees	103,902	111,244	61,668	50,113	46,614
Unrealized Carried Interest	97,562	57,147	(28,583)	(107,000)	103,945
Unrealized Incentive Fees	(45,262)	508	(16,252)	(8,395)	3,970
Total Compensation and Benefits	368,615	424,824	321,287	177,748	369,066
Other Operating Expenses	84,488	96,940	90,524	93,626	120,311
Total Expenses	453,103	521,764	411,811	271,374	489,377
Economic Income	\$ 325,278	\$ 358,486	\$ 330,737	\$ 213,377	\$ 409,079
Total Assets Under Management	\$ 56,428,837	\$ 65,014,348	\$ 72,858,960	\$ 79,081,252	\$ 93,277,145
Fee-Earning Assets Under Management	\$ 45,420,143	\$ 51,722,584	\$ 58,821,006	\$ 61,684,380	\$ 68,961,656

Financial Advisory

(Dollars in Thousands)	2012	2013	2014	2015	2016
Revenues					
Transaction and Advisory Fees, Net	\$ 357,712	\$ 386,616	\$ 399,321	\$ 297,732	\$ -
Total Transaction and Advisory Fees	357,712	386,616	399,321	297,732	-
Investment Income (Loss)					
Realized	1,392	(1,625)	707	(868)	-
Unrealized	1,348	739	860	(39)	-
Total Investment Income (Loss)	2,740	(886)	1,567	(907)	-
Interest Income and Dividend Revenue	7,157	7,997	10,000	12,520	-
Other	(804)	1,450	428	(1,303)	-
Total Revenues	366,805	395,177	411,316	308,042	-
Expenses					
Compensation	235,137	258,284	226,837	180,917	-
Total Compensation and Benefits	235,137	258,284	226,837	180,917	-
Other Operating Expenses	84,589	81,843	87,484	62,326	-
Total Expenses	319,726	340,127	314,321	243,243	-
Economic Income	\$ 47,079	\$ 55,050	\$ 96,995	\$ 64,799	\$ -

Note: On October 1, 2015 Blackstone spun-off its Financial Advisory business, which did not include Blackstone's capital markets services business. The results of Blackstone's capital markets services business have been reclassified from the Financial Advisory segment to the Private Equity segment. All prior periods have been recast to reflect this reclassification.

Reconciliation of GAAP to Non-GAAP Measures

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Net Income (Loss) Attributable to The Blackstone Group L.P.	\$ 629,448	\$ 134,168	\$ (254,697)	\$ 200,870	\$ 159,753	\$ 198,626	\$ 312,905	\$ 367,951	\$ 461,825	\$ 240,094	\$ 1,341,307
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	645,230	134,870	(247,318)	150,734	131,202	201,805	285,267	342,010	417,258	169,488	1,246,340
Net Income Attributable to Non-Controlling Interests in Consolidated Entities	81,796	66,716	30,671	40,717	40,086	64,729	82,653	58,684	138,685	178,190	344,751
Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	7,527	13,780	(12,520)	2,358	(6,401)	(2,049)	10,764	1,663	2,000	(2,783)	12,378
Net Income (Loss)	\$ 1,364,001	\$ 349,534	\$ (483,864)	\$ 394,679	\$ 324,640	\$ 463,111	\$ 691,589	\$ 770,308	\$ 1,019,768	\$ 584,989	\$ 2,944,776
Provision for Taxes	99,344	43,251	1,573	46,230	9,146	47,415	27,714	48,087	57,437	100,200	180,653
Income (Loss) Before Provision for Taxes	\$ 1,463,345	\$ 392,785	\$ (482,291)	\$ 440,909	\$ 333,786	\$ 510,526	\$ 719,303	\$ 818,395	\$ 1,077,205	\$ 685,189	\$ 3,125,429
Transaction-Related Charges (a)	231,862	192,018	80,962	(15,279)	64,136	69,956	60,029	70,816	56,979	321,837	257,780
Amortization of Intangibles (b)	25,899	24,720	30,624	23,287	23,208	23,208	22,054	15,996	11,344	101,839	72,602
(Income) Associated with Non-Controlling Interests of Consolidated Entities (c)	(89,323)	(80,496)	(18,151)	(43,075)	(33,685)	(62,680)	(93,417)	(60,347)	(140,685)	(175,407)	(357,129)
Economic Income (Loss)	\$ 1,631,783	\$ 529,027	\$ (388,856)	\$ 405,842	\$ 387,445	\$ 541,010	\$ 707,969	\$ 844,860	\$ 1,004,843	\$ 933,458	\$ 3,098,682
(Taxes) Benefit (d)	(9,719)	(20,587)	(27,070)	29,849	(16,794)	(21,234)	(20,985)	(33,250)	(18,805)	(34,602)	(94,274)
Economic Net Income (Loss)	\$ 1,622,064	\$ 508,440	\$ (415,926)	\$ 435,691	\$ 370,651	\$ 519,776	\$ 686,984	\$ 811,610	\$ 986,038	\$ 898,856	\$ 3,004,408
Taxes (Benefit) (d)	9,719	20,587	27,070	(29,849)	16,794	21,234	20,985	33,250	18,805	34,602	94,274
Performance Fee Adjustment (e)	(1,673,736)	(569,664)	639,349	(194,026)	(314,065)	(449,372)	(672,646)	(741,903)	(1,063,728)	(438,406)	(2,927,649)
Investment (Income) Loss Adjustment (f)	(189,641)	(10,774)	136,131	11,435	26,650	(59,771)	(87,887)	(99,282)	(103,959)	163,442	(350,899)
Other Revenue (g)	4,872	(3,973)	841	(10,240)	6,248	(8,546)	425	(52,839)	8,287	(7,124)	(52,673)
Net Interest Loss (h)	8,402	14,411	9,522	11,846	13,351	13,546	14,184	10,542	10,954	49,130	49,226
Performance Fee Compensation and Benefits Adjustment (i)	403,816	215,441	(130,479)	75,782	106,075	180,723	267,415	313,809	407,695	266,819	1,169,642
Equity-Based Compensation - Non-Incentive Fee Related (j)	42,248	27,994	15,690	10,969	20,963	16,852	16,624	19,308	26,650	75,616	79,434
Fee Related Earnings	\$ 227,744	\$ 202,462	\$ 282,198	\$ 311,608	\$ 246,667	\$ 234,442	\$ 246,084	\$ 294,495	\$ 290,742	\$ 1,042,935	\$ 1,065,763
Net Realized Performance Fees (k)	934,939	725,986	359,243	506,851	187,794	251,935	352,008	327,053	772,780	1,779,874	1,703,776
Realized Investment Income (Loss) (l)	107,792	136,497	87,526	86,993	(10,101)	53,670	60,634	95,666	202,894	300,915	412,864
Net Interest (Loss) (h)	(8,402)	(14,411)	(9,522)	(11,846)	(13,351)	(13,546)	(14,184)	(10,542)	(10,954)	(49,130)	(49,226)
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (m)	(16,994)	(20,587)	(27,070)	(25,819)	(16,794)	(31,588)	(51,089)	(67,678)	(25,324)	(90,270)	(175,679)
Distributable Earnings	\$ 1,245,079	\$ 1,029,947	\$ 692,375	\$ 867,787	\$ 394,215	\$ 494,913	\$ 593,453	\$ 638,994	\$ 1,230,138	\$ 2,984,324	\$ 2,957,498
Interest Expense	38,853	45,437	44,981	46,511	48,432	48,779	47,265	53,030	56,830	185,361	205,904
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (m)	16,994	20,587	27,070	25,819	16,794	31,588	51,089	67,678	25,324	90,270	175,679
Depreciation and Amortization	6,927	6,715	6,719	6,852	6,292	6,331	7,338	12,010	6,216	26,578	31,895
Adjusted EBITDA	\$ 1,307,853	\$ 1,102,686	\$ 771,145	\$ 946,969	\$ 465,733	\$ 581,611	\$ 699,145	\$ 771,712	\$ 1,318,508	\$ 3,286,533	\$ 3,370,976

See Reconciliation of GAAP to Non-GAAP Measures – Notes.

Effective January 1, 2017, Fee Related Earnings, a Total Segment measure, has been redefined to exclude all Equity-Based Compensation and Other Revenue.

Distributable Earnings, a Total Segment measure, has been redefined to exclude Other Revenue. All prior periods have been recast to reflect this definition.

Reconciliation of GAAP to Non-GAAP Measures

(Dollars in Thousands)

	2012	2013	2014	2015	2016
Net Income Attributable to The Blackstone Group L.P.	\$ 218,598	\$ 1,171,202	\$ 1,584,589	\$ 709,789	\$ 1,039,235
Net Income Attributable to Non-Controlling Interests in Blackstone Holdings	407,727	1,339,845	1,701,100	683,516	960,284
Net Income Attributable to Non-Controlling Interests in Consolidated Entities	99,959	198,557	335,070	219,900	246,152
Net Income Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	103,598	183,315	74,794	11,145	3,977
Net Income	\$ 829,882	\$ 2,892,919	\$ 3,695,553	\$ 1,624,350	\$ 2,249,648
Provision for Taxes	185,023	255,642	291,173	190,398	132,362
Income Before Provision for Taxes	\$ 1,014,905	\$ 3,148,561	\$ 3,986,726	\$ 1,814,748	\$ 2,382,010
Transaction-Related Charges (a)	1,079,511	722,707	856,382	489,563	264,937
Amortization of Intangibles (b)	150,148	106,643	111,254	104,530	84,466
(Income) Associated with Non-Controlling Interests of Consolidated Entities (c)	(203,557)	(381,872)	(409,864)	(231,045)	(250,129)
Economic Income	\$ 2,041,007	\$ 3,596,039	\$ 4,544,498	\$ 2,177,796	\$ 2,481,284
Taxes (d)	(45,708)	(82,164)	(199,512)	(27,527)	(92,263)
Economic Net Income	\$ 1,995,299	\$ 3,513,875	\$ 4,344,986	\$ 2,150,269	\$ 2,389,021
Taxes (d)	45,708	82,164	199,512	27,527	92,263
Performance Fee Adjustment (e)	(1,593,765)	(3,556,373)	(4,391,877)	(1,798,077)	(2,177,986)
Investment (Income) Adjustment (f)	(286,244)	(687,805)	(471,628)	(52,849)	(220,290)
Other Revenue (g)	(5,149)	(10,308)	(9,405)	(8,500)	(54,712)
Net Interest Loss (h)	22,522	32,968	36,511	44,181	51,623
Performance Fee Compensation and Benefits Adjustment (i)	513,546	1,413,182	1,285,503	564,560	868,022
Equity-Based Compensation - Non-Incentive Fee Related (j)	90,040	130,124	45,133	96,901	73,747
Fee Related Earnings	\$ 781,957	\$ 917,827	\$ 1,038,735	\$ 1,024,012	\$ 1,021,688
Net Realized Performance Fees (k)	392,411	960,175	1,789,692	2,527,019	1,118,790
Realized Investment Income (l)	95,398	170,471	543,425	418,808	199,869
Net Interest (Loss) (h)	(22,522)	(32,968)	(36,511)	(44,181)	(51,623)
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (m)	(132,325)	(156,734)	(280,788)	(90,470)	(167,149)
Distributable Earnings	\$ 1,114,919	\$ 1,858,771	\$ 3,054,553	\$ 3,835,188	\$ 2,121,575
Interest Expense	69,152	103,904	132,855	175,782	197,506
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (m)	132,325	156,734	280,788	90,470	167,149
Depreciation and Amortization	42,235	35,441	32,300	27,213	31,971
Adjusted EBITDA	\$ 1,358,631	\$ 2,154,850	\$ 3,500,496	\$ 4,128,653	\$ 2,518,201

See Reconciliation of GAAP to Non-GAAP Measures – Notes.

Reconciliation of GAAP to Non-GAAP Measures – Notes

- (a) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes amounts for Transaction-Related Charges which include principally equity-based compensation charges associated with Blackstone's initial public offering and long-term retention programs outside of annual deferred compensation and other corporate actions.
- (b) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes amounts for the Amortization of Intangibles which are associated with Blackstone's initial public offering and other corporate actions.
- (c) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes the amount of (Income) Loss Associated with Non-Controlling Interests of Consolidated Entities and includes the amount of Management Fee Revenues associated with Consolidated CLO Entities.
- (d) Taxes represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision for Taxes.
- (e) This adjustment removes from EI the total segment amount of Performance Fees.
- (f) This adjustment removes from EI the total segment amount of Investment Income (Loss).
- (g) This adjustment removes from EI the total segment amount of Other Revenue.
- (h) This adjustment represents Interest Income and Dividend Revenue less Interest Expense.
- (i) This adjustment removes from expenses the compensation and benefit amounts related to Blackstone's profit sharing plans related to Performance Fees, including Incentive Fee Related equity-based award expense.
- (j) Represents Non-Incentive Fee Related equity-based award expense and excludes all transaction-related equity-based charges.
- (k) Represents the adjustment for realized Performance Fees net of corresponding actual amounts due under Blackstone's profit sharing plans related thereto. Equals the sum of Net Realized Incentive Fees and Net Realized Carried Interest
- (l) Represents the adjustment for Blackstone's Realized Investment Income (Loss).
- (m) Taxes and Related Payables Including Payable Under Tax Receivable Agreement represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision for Taxes and the Payable Under Tax Receivable Agreement.

Walkdown of Financial Metrics

	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months		Fee Earnings	Distributable Earnings	Economic Net Income
										1Q'16	1Q'17			
▶ Management and Advisory Fees, Net	\$ 619,763	\$ 586,784	\$ 708,667	\$ 649,691	\$ 613,201	\$ 612,220	\$ 601,680	\$ 635,892	\$ 649,581	\$ 2,558,343	\$ 2,499,373			
▶ Fee Related Compensation	(287,590)	(261,358)	(313,885)	(229,485)	(266,440)	(269,303)	(251,971)	(221,755)	(262,377)	(1,071,168)	(1,005,406)			
▶ Non-Interest Operating Expenses	(104,429)	(122,964)	(112,584)	(108,598)	(100,094)	(108,475)	(103,625)	(119,642)	(96,462)	(444,240)	(428,204)			
Fee Related Earnings	\$ 227,744	\$ 202,462	\$ 282,198	\$ 311,608	\$ 246,667	\$ 234,442	\$ 246,084	\$ 294,495	\$ 290,742	\$ 1,042,935	\$ 1,065,763			
▶ Net Realized Incentive Fees (b)	19,593	26,535	21,853	46,962	15,388	15,782	16,413	52,246	27,649	110,738	112,090			
▶ Net Realized Carried Interest (b)	915,346	699,451	337,390	459,889	172,406	236,153	335,595	274,807	745,131	1,669,136	1,591,686			
▶ Realized Investment Income (Loss) (a)	107,792	136,497	87,526	86,993	(10,101)	53,670	60,634	95,666	202,894	300,915	412,864			
▶ Net Interest (Loss) (b)	(8,402)	(14,411)	(9,522)	(11,846)	(13,351)	(13,546)	(14,184)	(10,542)	(10,954)	(49,130)	(49,226)			
▶ Taxes and Related Payables (b) (c)	(16,994)	(20,587)	(27,070)	(25,819)	(16,794)	(31,588)	(51,089)	(67,678)	(25,324)	(90,270)	(175,679)			
Distributable Earnings	\$ 1,245,079	\$ 1,029,947	\$ 692,375	\$ 867,787	\$ 394,215	\$ 494,913	\$ 593,453	\$ 638,994	\$ 1,230,138	\$ 2,984,324	\$ 2,957,498			
▶ Net Unrealized Incentive Fees (b)	37,659	20,180	(38,704)	(23,894)	3,652	5,318	18,664	961	36,877	(38,766)	61,820			
▶ Net Unrealized Carried Interest (b)	299,472	(391,390)	(827,280)	(363,402)	17,605	13,066	36,113	101,619	(150,360)	(1,564,467)	438			
▶ Unrealized Investment Income (Loss) (a)	81,849	(125,723)	(223,657)	(98,428)	(16,549)	6,101	27,253	3,616	(98,935)	(464,357)	(61,965)			
▶ Other Revenue	(4,872)	3,973	(841)	10,240	(6,248)	8,546	(425)	52,839	(8,287)	7,124	52,673			
▶ Add Back: Related Payables (b) (e)	7,275	-	-	55,668	-	10,354	30,104	34,428	6,519	55,668	81,405			
▶ Less: Equity-Based Compensation (b) (d)	(44,398)	(28,547)	(17,819)	(12,280)	(22,024)	(18,522)	(18,178)	(20,847)	(29,914)	(80,670)	(87,461)			
Economic Net Income (Loss)	\$ 1,622,064	\$ 508,440	\$ (415,926)	\$ 435,691	\$ 370,651	\$ 519,776	\$ 686,984	\$ 811,610	\$ 986,038	\$ 898,856	\$ 3,004,408			

(a) Represents the total segment amounts of the respective captions.

(b) See Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics for details.

(c) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(d) Represents equity-based award expense included in Economic Income, which excludes all transaction-related equity-based charges.

(e) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

Walkdown of Financial Metrics

(Dollars in Thousands)

	2012	2013	2014	2015	2016	
▶ Management and Advisory Fees, Net	\$ 2,134,986	\$ 2,286,078	\$ 2,568,040	\$ 2,564,905	\$ 2,462,993	Fee Earnings
▶ Fee Related Compensation	(940,736)	(985,516)	(1,108,378)	(1,092,318)	(1,009,469)	
▶ Non-Interest Operating Expenses	(412,293)	(382,735)	(420,927)	(448,575)	(431,836)	
Fee Related Earnings	\$ 781,957	\$ 917,827	\$ 1,038,735	\$ 1,024,012	\$ 1,021,688	Distributable Earnings
▶ Net Realized Incentive Fees (b)	161,422	273,418	154,739	114,943	99,829	
▶ Net Realized Carried Interest (b)	230,989	686,757	1,634,953	2,412,076	1,018,961	
▶ Realized Investment Income (a)	95,398	170,471	543,425	418,808	199,869	
▶ Net Interest (Loss) (b)	(22,522)	(32,968)	(36,511)	(44,181)	(51,623)	
▶ Taxes and Related Payables (b) (c)	(132,325)	(156,734)	(280,788)	(90,470)	(167,149)	
Distributable Earnings	\$ 1,114,919	\$ 1,858,771	\$ 3,054,553	\$ 3,835,188	\$ 2,121,575	
▶ Net Unrealized Incentive Fees (b)	15,217	(8,277)	(10,149)	(4,759)	28,595	
▶ Net Unrealized Carried Interest (b)	672,591	1,191,293	1,329,924	(1,282,600)	168,403	
▶ Unrealized Investment Income (Loss) (a)	190,846	517,334	(71,797)	(365,959)	20,421	
▶ Other Revenue	5,149	10,308	9,405	8,500	54,712	
▶ Add Back: Related Payables (b) (e)	86,617	74,570	81,276	62,943	74,886	
▶ Less: Equity-Based Compensation (b) (d)	(90,040)	(130,124)	(48,226)	(103,044)	(79,571)	
Economic Net Income	\$ 1,995,299	\$ 3,513,875	\$ 4,344,986	\$ 2,150,269	\$ 2,389,021	Economic Net Income

(a) Represents the total segment amounts of the respective captions.

(b) See Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics for details.

(c) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(d) Represents equity-based award expense included in Economic Income, which excludes all transaction-related equity-based charges.

(e) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics

(Dollars in Thousands)	1Q'15	2Q'15	3Q'15	4Q'15	1Q'16	2Q'16	3Q'16	4Q'16	1Q'17	Last Twelve Months	
										1Q'16	1Q'17
Compensation	\$ (329,838)	\$ (289,352)	\$ (329,575)	\$ (240,454)	\$ (287,403)	\$ (286,155)	\$ (268,595)	\$ (241,063)	\$ (289,027)	\$ (1,146,784)	\$ (1,084,840)
Less: Equity-Based Compensation - Non-Incentive Fee Related	42,248	27,994	15,690	10,969	20,963	16,852	16,624	19,308	26,650	75,616	79,434
Fee Related Compensation	\$ (287,590)	\$ (261,358)	\$ (313,885)	\$ (229,485)	\$ (266,440)	\$ (269,303)	\$ (251,971)	\$ (221,755)	\$ (262,377)	\$ (1,071,168)	\$ (1,005,406)
Other Operating Expenses	143,282	168,401	157,565	155,109	148,526	157,254	150,890	172,672	153,292	629,601	634,108
Less: Interest Expense	(38,853)	(45,437)	(44,981)	(46,511)	(48,432)	(48,779)	(47,265)	(53,030)	(56,830)	(185,361)	(205,904)
Non-Interest Operating Expenses	\$ 104,429	\$ 122,964	\$ 112,584	\$ 108,598	\$ 100,094	\$ 108,475	\$ 103,625	\$ 119,642	\$ 96,462	\$ 444,240	\$ 428,204
Realized Incentive Fees	29,670	47,819	34,785	82,472	28,450	29,363	30,295	83,993	47,137	193,526	190,788
Less: Realized Incentive Fee Compensation	(12,227)	(21,837)	(15,061)	(36,821)	(14,123)	(15,251)	(15,436)	(33,286)	(22,752)	(87,842)	(86,725)
Plus: Equity-Based Compensation - Incentive Fee Related	2,150	553	2,129	1,311	1,061	1,670	1,554	1,539	3,264	5,054	8,027
Net Realized Incentive Fees	\$ 19,593	\$ 26,535	\$ 21,853	\$ 46,962	\$ 15,388	\$ 15,782	\$ 16,413	\$ 52,246	\$ 27,649	\$ 110,738	\$ 112,090
Realized Carried Interest	1,207,594	937,483	435,189	625,610	230,909	323,734	504,022	416,250	1,111,322	2,229,191	2,355,328
Less: Realized Carried Interest Compensation	(292,248)	(238,032)	(97,799)	(165,721)	(58,503)	(87,581)	(168,427)	(141,443)	(366,191)	(560,055)	(763,642)
Net Realized Carried Interest	\$ 915,346	\$ 699,451	\$ 337,390	\$ 459,889	\$ 172,406	\$ 236,153	\$ 335,595	\$ 274,807	\$ 745,131	\$ 1,669,136	\$ 1,591,686
Interest Income and Dividend Revenue	30,451	31,026	35,459	34,665	35,081	35,233	33,081	42,488	45,876	136,231	156,678
Less: Interest Expense	(38,853)	(45,437)	(44,981)	(46,511)	(48,432)	(48,779)	(47,265)	(53,030)	(56,830)	(185,361)	(205,904)
Net Interest (Loss)	\$ (8,402)	\$ (14,411)	\$ (9,522)	\$ (11,846)	\$ (13,351)	\$ (13,546)	\$ (14,184)	\$ (10,542)	\$ (10,954)	\$ (49,130)	\$ (49,226)
Taxes and Related Payables (a)	\$ (16,994)	\$ (20,587)	\$ (27,070)	\$ (25,819)	\$ (16,794)	\$ (31,588)	\$ (51,089)	\$ (67,678)	\$ (25,324)	\$ (90,270)	\$ (175,679)
Unrealized Incentive Fees	62,620	26,311	(53,346)	(42,834)	7,100	8,007	32,172	2,450	60,016	(62,769)	102,645
Less: Unrealized Incentive Fee Compensation	(24,961)	(6,131)	14,642	18,940	(3,448)	(2,689)	(13,508)	(1,489)	(23,139)	24,003	(40,825)
Net Unrealized Incentive Fees	\$ 37,659	\$ 20,180	\$ (38,704)	\$ (23,894)	\$ 3,652	\$ 5,318	\$ 18,664	\$ 961	\$ 36,877	\$ (38,766)	\$ 61,820
Unrealized Carried Interest	373,852	(441,949)	(1,055,977)	(471,222)	47,606	88,268	106,157	239,210	(154,747)	(1,921,542)	278,888
Less: Unrealized Carried Interest Compensation	(74,380)	50,559	228,697	107,820	(30,001)	(75,202)	(70,044)	(137,591)	4,387	357,075	(278,450)
Net Unrealized Carried Interest	\$ 299,472	\$ (391,390)	\$ (827,280)	\$ (363,402)	\$ 17,605	\$ 13,066	\$ 36,113	\$ 101,619	\$ (150,360)	\$ (1,564,467)	\$ 438
Related Payables (b)	\$ 7,275	\$ -	\$ -	\$ 55,668	\$ -	\$ 10,354	\$ 30,104	\$ 34,428	\$ 6,519	\$ 55,668	\$ 81,405
Equity-Based Compensation - Non-Incentive Fee Related	42,248	27,994	15,690	10,969	20,963	16,852	16,624	19,308	26,650	75,616	79,434
Plus: Equity-Based Compensation - Incentive Fee Related	2,150	553	2,129	1,311	1,061	1,670	1,554	1,539	3,264	5,054	8,027
Equity-Based Compensation (c)	\$ 44,398	\$ 28,547	\$ 17,819	\$ 12,280	\$ 22,024	\$ 18,522	\$ 18,178	\$ 20,847	\$ 29,914	\$ 80,670	\$ 87,461

Unless otherwise noted, all amounts are the respective captions from the Total Segment information.

(a) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(b) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

(c) Represents equity-based award expense included in Economic Income, which excludes all transaction-related equity-based charges.

Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics

(Dollars in Thousands)	2012	2013	2014	2015	2016
Compensation	\$ (1,030,776)	\$ (1,115,640)	\$ (1,153,511)	\$ (1,189,219)	\$ (1,083,216)
Less: Equity-Based Compensation - Non-Incentive Fee Related	90,040	130,124	45,133	96,901	73,747
Fee Related Compensation	\$ (940,736)	\$ (985,516)	\$ (1,108,378)	\$ (1,092,318)	\$ (1,009,469)
Other Operating Expenses	481,445	486,639	553,782	624,357	629,342
Less: Interest Expense	(69,152)	(103,904)	(132,855)	(175,782)	(197,506)
Non-Interest Operating Expenses	\$ 412,293	\$ 382,735	\$ 420,927	\$ 448,575	\$ 431,836
Realized Incentive Fees	301,464	474,333	261,745	194,746	172,101
Less: Realized Incentive Fee Compensation	(140,042)	(200,915)	(110,099)	(85,946)	(78,096)
Plus: Equity-Based Compensation - Incentive Fee Related	-	-	3,093	6,143	5,824
Net Realized Incentive Fees	\$ 161,422	\$ 273,418	\$ 154,739	\$ 114,943	\$ 99,829
Realized Carried Interest	327,422	943,958	2,450,596	3,205,876	1,474,915
Less: Realized Carried Interest Compensation	(96,433)	(257,201)	(815,643)	(793,800)	(455,954)
Net Realized Carried Interest	\$ 230,989	\$ 686,757	\$ 1,634,953	\$ 2,412,076	\$ 1,018,961
Interest Income and Dividend Revenue	46,630	70,936	96,344	131,601	145,883
Less: Interest Expense	(69,152)	(103,904)	(132,855)	(175,782)	(197,506)
Net Interest (Loss)	\$ (22,522)	\$ (32,968)	\$ (36,511)	\$ (44,181)	\$ (51,623)
Taxes and Related Payables (a)	\$ (132,325)	\$ (156,734)	\$ (280,788)	\$ (90,470)	\$ (167,149)
Unrealized Incentive Fees	(29,311)	(19,928)	(29,425)	(7,249)	49,729
Less: Unrealized Incentive Fee Compensation	44,528	11,651	19,276	2,490	(21,134)
Net Unrealized Incentive Fees	\$ 15,217	\$ (8,277)	\$ (10,149)	\$ (4,759)	\$ 28,595
Unrealized Carried Interest	994,190	2,158,010	1,708,961	(1,595,296)	481,241
Less: Unrealized Carried Interest Compensation	(321,599)	(966,717)	(379,037)	312,696	(312,838)
Net Unrealized Carried Interest	\$ 672,591	\$ 1,191,293	\$ 1,329,924	\$ (1,282,600)	\$ 168,403
Related Payables (b)	\$ 86,617	\$ 74,570	\$ 81,276	\$ 62,943	\$ 74,886
Equity-Based Compensation - Non-Incentive Fee Related	90,040	130,124	45,133	96,901	73,747
Plus: Equity-Based Compensation - Incentive Fee Related	-	-	3,093	6,143	5,824
Equity-Based Compensation (c)	\$ 90,040	\$ 130,124	\$ 48,226	\$ 103,044	\$ 79,571

Unless otherwise noted, all amounts are the respective captions from the Total Segment information.

(a) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(b) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

(c) Represents equity-based award expense included in Economic Income, which excludes all transaction-related equity-based charges.

Investment Records as of March 31, 2017^(a)

	Committed Capital	Available Capital (b)	Unrealized Investments			Realized Investments		Total Investments		Net IRRs (d)	
			Value	MOIC (c)	% Public	Value	MOIC (c)	Value	MOIC (c)	Realized	Total
Private Equity											
BCP I (Oct 1987 / Oct 1993)	\$ 859,081	\$ -	\$ -	n/a	-	\$ 1,741,738	2.6x	\$ 1,741,738	2.6x	19%	19%
BCP II (Oct 1993 / Aug 1997)	1,361,100	-	-	n/a	-	3,256,819	2.5x	3,256,819	2.5x	32%	32%
BCP III (Aug 1997 / Nov 2002)	3,967,422	-	-	n/a	-	9,184,688	2.3x	9,184,688	2.3x	14%	14%
BCOM (Jun 2000 / Jun 2006)	2,137,330	24,575	23,299	1.8x	-	2,951,018	1.4x	2,974,317	1.4x	6%	6%
BCP IV (Nov 2002 / Dec 2005)	6,773,182	215,546	1,339,848	1.2x	41%	20,049,478	3.1x	21,389,326	2.8x	41%	36%
BCP V (Dec 2005 / Jan 2011)	21,019,849	1,241,060	3,871,309	1.4x	57%	34,076,797	1.9x	37,948,106	1.9x	9%	8%
BCP VI (Jan 2011 / May 2016)	15,190,007	1,794,580	15,219,024	1.4x	23%	6,084,689	2.0x	21,303,713	1.5x	28%	12%
BEP I (Aug 2011 / Feb 2015)	2,437,584	166,111	2,889,394	1.5x	32%	859,498	1.9x	3,748,892	1.6x	42%	15%
BEP II (Feb 2015 / Feb 2021)	4,816,358	2,933,755	1,881,655	1.2x	-	-	n/a	1,881,655	1.2x	n/a	47%
BCP VII (May 2016 / May 2022)	18,549,374	16,134,686	2,450,097	1.0x	-	-	n/a	2,450,097	1.0x	n/a	n/m
Total Corporate Private Equity	\$ 77,111,287	\$ 22,510,313	\$ 27,674,626	1.4x	26%	\$ 78,204,725	2.2x	\$ 105,879,351	1.9x	17%	15%
Tactical Opportunities	13,946,336	6,394,172	8,206,191	1.2x	7%	2,501,655	1.5x	10,707,846	1.3x	27%	11%
Tactical Opportunities Co-Investment and Other	3,262,702	1,141,991	2,028,075	1.1x	-	321,638	1.5x	2,349,713	1.2x	n/a	12%
Strategic Partners I-V and Co-Investment (e)	12,833,284	2,487,200	2,965,240	3.7x	-	14,288,889	n/m	17,254,129	1.5x	n/a	13%
Strategic Partners VI LBO, RE and SMA (e)	7,402,171	2,495,828	3,498,260	1.7x	-	1,277,356	n/m	4,775,616	1.4x	n/a	23%
Strategic Partners VII (e)	7,489,970	6,197,007	583,820	1.3x	-	26,626	n/a	610,446	1.2x	n/a	n/m
BCEP (f)	4,129,194	3,524,972	604,222	1.0x	-	-	n/a	604,222	1.0x	n/a	n/m
Other Funds and Co-Investment (g)	1,469,956	415,513	29,182	0.8x	67%	634,538	1.0x	663,720	1.0x	n/m	n/m
Real Estate											
Dollar											
Pre-BREP	\$ 140,714	\$ -	\$ -	n/a	-	\$ 345,190	2.5x	\$ 345,190	2.5x	33%	33%
BREP I (Sep 1994 / Oct 1996)	380,708	-	-	n/a	-	1,327,708	2.8x	1,327,708	2.8x	40%	40%
BREP II (Oct 1996 / Mar 1999)	1,198,339	-	-	n/a	-	2,531,614	2.1x	2,531,614	2.1x	19%	19%
BREP III (Apr 1999 / Apr 2003)	1,522,708	-	-	n/a	-	3,330,406	2.4x	3,330,406	2.4x	21%	21%
BREP IV (Apr 2003 / Dec 2005)	2,198,694	-	369,644	0.5x	27%	4,160,248	2.2x	4,529,892	1.7x	31%	12%
BREP V (Dec 2005 / Feb 2007)	5,539,418	-	2,496,440	2.1x	15%	10,609,427	2.3x	13,105,867	2.3x	12%	11%
BREP VI (Feb 2007 / Aug 2011)	11,060,444	557,816	3,736,543	2.2x	47%	23,036,112	2.5x	26,772,655	2.4x	14%	13%
BREP VII (Aug 2011 / Apr 2015)	13,493,581	2,209,815	14,636,784	1.6x	20%	11,269,048	1.9x	25,905,832	1.7x	28%	18%
BREP VIII (Apr 2015 / Oct 2020)	16,416,375	10,443,865	7,887,455	1.3x	1%	2,017,820	1.2x	9,905,275	1.3x	18%	18%
Total Global BREP	\$ 51,950,981	\$ 13,211,496	\$ 29,126,866	1.6x	18%	\$ 58,627,573	2.2x	\$ 87,754,439	1.9x	19%	16%
Euro											
BREP Int'I (Jan 2001 / Sep 2005)	€ 824,172	€ -	€ -	n/a	-	€ 1,369,016	2.1x	€ 1,369,016	2.1x	23%	23%
BREP Int'I II (Sep 2005 / Jun 2008)	1,629,748	-	286,518	0.8x	55%	2,058,381	2.0x	2,344,899	1.7x	9%	6%
BREP Europe III (Jun 2008 / Sep 2013)	3,205,140	472,766	2,934,256	1.9x	-	3,041,895	2.2x	5,976,151	2.0x	22%	16%
BREP Europe IV (Sep 2013 / Dec 2016)	6,707,714	1,520,962	8,185,788	1.5x	3%	1,164,684	1.5x	9,350,472	1.5x	22%	18%
BREP Europe V (Dec 2016 / Jun 2021)	6,703,649	6,319,485	501,107	1.0x	-	-	n/a	501,107	1.0x	n/a	n/a
Total Euro BREP	€ 19,070,423	€ 8,313,213	€ 11,907,669	1.5x	3%	€ 7,633,976	2.0x	€ 19,541,645	1.7x	16%	14%
BREP Co-Investment (h)	\$ 6,819,065	\$ 146,573	\$ 3,053,753	1.6x	66%	\$ 10,203,022	2.1x	\$ 13,256,775	2.0x	16%	16%
BREP Asia (Jun 2013 / Dec 2017)	5,085,933	3,028,120	2,761,252	1.4x	1%	2,030,989	1.7x	4,792,241	1.5x	21%	17%
Total BREP	\$ 87,344,028	\$ 25,350,327	\$ 49,532,093	1.5x	16%	\$ 81,016,633	2.2x	\$ 130,548,726	1.9x	18%	16%
BPP (i)	\$ 14,115,916	\$ 3,403,887	\$ 13,277,011	1.2x	-	\$ 107,286	1.9x	\$ 13,384,297	1.2x	36%	13%
BREDS (j)	\$ 12,252,591	\$ 6,968,549	\$ 2,451,243	1.2x	-	\$ 6,892,140	1.3x	\$ 9,343,383	1.3x	13%	11%
Hedge Fund Solutions											
BSCH (Dec 2013 / Jun 2020) (k)	\$ 3,300,600	\$ 2,651,996	\$ 689,443	1.1x	-	\$ 135,582	n/a	\$ 825,025	1.3x	n/a	6%
BSCH Co-Investment	75,500	31,237	44,495	1.0x	-	4,298	n/a	48,793	1.1x	n/a	6%
Total Hedge Fund Solutions	\$ 3,376,100	\$ 2,683,233	\$ 733,938	1.0x	-	\$ 139,880	n/a	\$ 873,818	1.2x	n/a	6%
Credit (l)											
Mezzanine I (Jul 2007 / Oct 2011)	\$ 2,000,000	\$ 99,280	\$ 161,361	1.3x	-	\$ 4,663,932	1.6x	\$ 4,825,293	1.6x	n/a	17%
Mezzanine II (Nov 2011 / Nov 2016)	4,120,000	1,393,677	3,256,146	1.1x	-	2,622,256	1.5x	5,878,402	1.3x	n/a	13%
Mezzanine III (Sep 2016 / Sep 2021)	6,639,133	5,467,784	1,212,728	1.0x	-	-	n/a	1,212,728	1.0x	n/a	n/m
Rescue Lending I (Sep 2009 / May 2013)	3,253,143	275,335	847,510	1.1x	-	5,120,819	1.5x	5,968,329	1.4x	n/a	11%
Rescue Lending II (Jun 2013 / Jun 2018)	5,125,000	1,446,697	3,597,915	1.2x	-	1,199,162	1.3x	4,797,077	1.2x	n/a	19%
Energy Select Opportunities (Nov 2015 / Nov 2018)	2,856,866	2,085,415	888,696	1.1x	-	172,592	1.5x	1,061,288	1.2x	n/a	26%
Euro											
European Senior Debt Fund (Feb 2015 / Feb 2018)	€ 1,964,689	€ 2,925,122	€ 886,329	1.0x	-	€ 156,195	1.2x	€ 1,042,524	1.0x	n/a	(5)%
Total Credit	\$ 26,260,552	\$ 13,896,899	\$ 10,914,405	1.1x	-	\$ 13,951,100	1.5x	\$ 24,865,505	1.3x	n/a	14%

Investment Records as of March 31, 2017 – Notes

The returns presented herein represent those of the applicable Blackstone Funds and not those of The Blackstone Group L.P.

n/m Not meaningful.

n/a Not applicable.

(a) Preliminary.

(b) Available Capital represents total investable capital commitments, including side-by-side, adjusted for certain expenses and expired or callable capital and may include leverage, less invested capital. This amount is not reduced by outstanding commitments to investments.

(c) Multiple of Invested Capital (“MOIC”) represents carrying value, before management fees, expenses and Carried Interest, divided by invested capital.

(d) Net Internal Rate of Return (“IRR”) represents the annualized inception to March 31, 2017 IRR on total invested capital based on realized realized proceeds and unrealized value, as applicable, after management fees, expenses and Carried Interest.

(e) Realizations are treated as return of capital until fully recovered and therefore unrealized and realized MOICs are not meaningful.

(f) BCEP, or Blackstone Core Equity Partners, is a core private equity fund which invests with a more modest risk profile and longer hold period.

(g) Returns for Other Funds and Co-Investment are not meaningful as these funds have limited transaction activity.

(h) BREP Co-Investment represents co-investment capital raised for various BREP investments. The Net IRR reflected is calculated by aggregating each co-investment’s realized proceeds and unrealized value, as applicable, after management fees, expenses and Carried Interest.

(i) BPP represents the core+ real estate funds which invest with a more modest risk profile and lower leverage.

(j) Excludes Capital Trust drawdown funds.

(k) BSCH, or Blackstone Strategic Capital Holdings, is a permanent capital vehicle focused on acquiring strategic minority positions in alternative asset managers.

(l) Funds presented represent the flagship credit drawdown funds only. The Total Credit Net IRR is the combined IRR of the seven credit drawdown funds presented.

Definitions

Blackstone discloses the following financial measures that are calculated and presented on the basis of methodologies other than in accordance with generally accepted accounting principles in the United States of America (“non-GAAP”) in this presentation:

- Blackstone uses Economic Income, or “EI”, as a key measure of value creation, a benchmark of its performance and in making resource deployment and compensation decisions across its four segments. EI represents segment net income before taxes excluding transaction-related charges. Transaction-related charges arise from Blackstone’s initial public offering (“IPO”) and certain long-term retention programs outside of annual deferred compensation and other corporate actions, including acquisitions. Transaction-related charges include certain equity-based compensation charges, the amortization of intangible assets and contingent consideration associated with acquisitions. EI presents revenues and expenses on a basis that deconsolidates the investment funds Blackstone manages.
- Economic Net Income, or “ENI”, represents EI adjusted to include current period taxes. Taxes represent the total GAAP tax provision adjusted to include only the current tax provision (benefit) calculated on Income (Loss) Before Provision for Taxes.
- Blackstone uses Fee Related Earnings, or “FRE”, which is derived from EI, as a measure to highlight earnings from operations excluding: (a) the income related to performance fees and related performance fee compensation, (b) income earned from Blackstone’s investments in the Blackstone Funds, (c) net interest income (loss), and (d) Other Revenue. Blackstone uses FRE as a measure to assess whether recurring revenue from its businesses is sufficient to adequately cover all of its operating expenses and generate profits. FRE equals contractual fee revenues less (a) compensation expenses (which excludes amortization of equity-based awards, Carried Interest and Incentive Fee compensation), and (b) non-interest operating expenses.
- Distributable Earnings, or “DE”, which is derived from Blackstone’s segment reported results, is a supplemental measure to assess performance and amounts available for distributions to Blackstone unitholders, including Blackstone personnel and others who are limited partners of the Blackstone Holdings partnerships. DE is intended to show the amount of net realized earnings without the effects of the consolidation of the Blackstone Funds. DE, which is a component of ENI, is the sum across all segments of: (a) Total Management, Advisory and Other Fees, Net (b) Interest and Dividend Revenue, (c) Realized Performance Fees, and (d) Realized Investment Income (Loss); less (a) Compensation, excluding the expense of equity-based awards, (b) Realized Performance Fee Compensation, (c) Other Operating Expenses, and (d) Taxes and Related Payables Under the Tax Receivable Agreement. DE is reconciled to Blackstone’s Consolidated Statement of Operations.
- Blackstone uses Adjusted Earnings Before Interest, Taxes and Depreciation and Amortization, or “Adjusted EBITDA”, as a supplemental non-GAAP measure derived from segment reported results and may be used to assess its ability to service its borrowings. Adjusted EBITDA represents DE plus the addition of (a) Interest Expense (including inter-segment interest related expense), (b) Taxes and Related Payables Including Payable Under Tax Receivable Agreement, and (c) Depreciation and Amortization.